

Smart Savings with a Smarter Campus

17th-18th March 2020

The Old Ship Hotel, King's Road, Brighton BN1 1NR

Tuesday, 17th March 2020

No	Start	End	Title/Content	Session leader
	9.15am	10.00	Arrivals, registration, refreshments and exhibition visits	
1	10.00	10.35	Opening statements	
1.1			Event introduction	Richard Poynder, Smartex
1.2			Chair's introduction	Graham Davis, University of Brighton
1.3			Introductory address	TBC
2	10.35	11.45	Effective student retention strategies: The right one pays for itself in 3 years	
2.1			How to increase student retention	Mark Byrne Independent College Dublin
2.2			Case study	Chrissie Felthouse, University of Derby
2.3			Selecting a solution and implementing your choice	TBC, SEATS
	11.45	12.15pm	Break & exhibition	
3	12.15	1.00	New access control topography: Balancing need with reducing CapEx & OpEx	
3.1			The challenges of implementing an ACS	Nathan Harvey, University of Reading
3.2			What's new and where do you get it	Keith Chapman Grosvenor Technology
	1.00	2.00	Luncheon & exhibition	
4	2.00	3.00	On-Campus payments: How to improve efficiencies and save money	
4.1			Case study	Graham Davis University of Brighton
4.2			The choices and the costs	Adrian Cannon, Witstock
4.3			Implementing a payment system	Alan Smith, Uniware Systems
4.4			Is prepaid an option?	David Craven, B4B Payments
5	3.00	3.45	The impact of upgrading smart campus tokens: Can this be inexpensive?	
5.1			How and why to upgrade your tokens	Lawrence Faulkner, Smartex
5.2			Q&A to consider the impact of mobiles on any upgrade	All: moderator Lawrence Faulkner
	3.45	4.15	Break & exhibition	
6	4.15	5.00	IoT for HEIs: Efficiency and automation savings?	
6.1			Case study	EDINA (invited)
6.2			IoT in education: why and how?	Andy Bridden, PA Consulting
7	5.00	5.30	Q&A, summary and close	
7.1			Q&A	All
7.2			Closing statements	Richard Poynder, Smartex
	6.00	7.00	Cocktail reception kindly sponsored by Uniware Systems	
	7.30		Dinner at a Al Duomo (AYOC)	

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	8.30am	9.00	Arrivals, registration, refreshments and exhibition visits	
8	9.00	9.10	Opening statement	
8.1	9.00	9.10	Introduction to Day 2	Richard Poynder, Smartex
WORKSHOPS				
9 Developing a common HEI Smartphone app suite: a generic HEI framework to yield big savings				
9.1	9.10	9.40	The HESCA Initiative: HESCAPP Existing apps for HEIs	Richard Poynder, Smartex Andrew Taylor, Collabco (myday)
9.2	9.40	10.10	HESCAPP: defining the development process	Glenn Needham, Touché
9.3	10.10	10.45	Smart card replacement apps: what/how? Panel session and invitations for Steering Committee membership	Katie Piatt University of Brighton Richard Rogers EMOS Information Systems Chrissie Felthouse University of Derby Mark Rooker Sheffield Hallam University
9.4	10.45	11.00	Addressing the Apple iPhone problem	Tim Jefferson, The Human Chain
	11.00	11.30	Break & exhibition	
10 Identity considerations: authentication and authorisation: can you afford not to tackle digital ID?				
10.1	11.30	12.00pm	What it is and why it's important	Andrew Peel, PA Consulting
10.2	12.00	12.30	The impact of introducing biometrics	TBC
	12.30	1.15	Luncheon and exhibition	

SUPPLIER BRIEFINGS: 1.30pm to 3.00pm

Product and service details from suppliers in private meeting rooms

3.00pm: **HESCA20** closes

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